

Lost Opportunity

Sample Company

Service Type: ALL
July 1, 2003 -- July 31, 2003

	Total	Bruce Durn	Bryant Bryant	Rob Roy	Shawn Kemp
Time					
Billable Hours Lost	87.33	19.74	23.17	21.42	23.0
Call Back Hours	53.59	10.5	12.92	15.17	15.0
Customer No Show Hours	2.83	1.33	0.0	0.75	0.75
Unapplied Hours	7.42	0.0	5.83	0.0	1.58
Manager Applied Hours	23.5	7.91	4.42	5.5	5.67
Available Billable Man Days	82.69	21.0	21.94	20.25	19.5
Billable Man Days Lost	10.92	2.47	2.9	2.68	2.87
Percent Of Total Days	13.20%	11.75%	13.20%	13.22%	14.74%
Revenue					
Gross Possible Revenue Lost	\$9,434.23	\$2,582.58	\$1,866.58	\$2,144.57	\$2,840.50
Revenue Collected	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Possible Revenue Lost	\$9,434.23	\$2,582.58	\$1,866.58	\$2,144.57	\$2,840.50
Percent Of Total Revenue	18.30%	21.56%	15.27%	14.40%	22.79%